



## Career Opportunities at

# Ameerjee Valleejee & Sons (Pvt.) Limited Group

### About Us

AVS was established in 1867 as a partnership concern in Karachi, in the undivided subcontinent. It dealt with supply of light engineering products and grew steadily by adding product lines and extending coverage to areas other than Karachi. The founding fathers and subsequent generations (Tapal family) have since then made their mark on the country's industrial progress by their entrepreneurship and innovative business activities in B2B domain.

We are distributors and aftermarket sales & service providers of world-renowned industrial brands across Pakistan,

- Air Compressors (Atlas Copco)
- Pumping Systems (Xylem)
- Industrial Tools & Instruments (ACTA, CS Instruments)
- Electrical-Low Voltage Switchgear Components (ABB & Chint)
- Grain Technology Machines (Mayer)

Our associated companies are,

- Tapal Enterprises (Pvt.) Limited
- Tapal Energy (Pvt.) Limited

Our head office is in Karachi and we have our branch offices in Lahore and Islamabad regions.

### Join Our Team!

AVS fosters a unique culture that encourages its people to grow and expand their role commensurate with their capabilities. In a fast-paced environment that is centered on delivering customer value through strong market analytics, AVS associates and leaders have the opportunity to work with the top brands and companies on the planet. If you are looking for boundless opportunities and a culture where your progress is gated only by your effort and performance, AVS may be your ideal fit!

Our business is continuously growing, we need dynamic and self-driven individuals in following available positions in south region,

## **1. Technical Sales Coordinator**

**(Atlas Copco Aftermarket-Parts Sales-Division, Karachi)**

Eligibility:

- Minimum Graduate (Management Sciences/Engineering/Business Administration)
- 2+ years working experience in similar inside technical sales role, preferably B2B
- Knowledge of B2B sales process and sales-related terms
- Capable of working in a busy internal sales office
- A good command of English, both in writing as well as verbally
- Strong interpersonal and communications skills, at all levels
- Customer orientated and well- organized
- Proven experience or affinity with MS Excel and ERP systems

## **2. Sales Engineer/Executive-Industrial Equipment**

**(Tapal Enterprises (Pvt.) Ltd., Karachi)**

Eligibility:

- Minimum Graduate in Engineering/Management Sciences
- Minimum 2 years' Industrial or technical sales (B2B) experience
- Machinery sales' experience in industrial markets would be ideal
- An ability to work as a team and independently
- Strong interpersonal and communications skills, at all levels

**We offer lucrative salary packages along with excellent opportunity for growth!**

Interested candidate may send their resume/CVs with a recent photograph to [hr@avs.com.pk](mailto:hr@avs.com.pk), latest by **10<sup>th</sup> September, 2021** mentioning 'Position' in subject line.

---

Only shortlisted candidates will be contacted