

17-01-2022



**Human Capital HR Solutions** is hiring for our prestigious client in **Pharma Sector**

**Position:** AM Engineering (HVAC and Utility)

**Location:** Karachi

**Experience:** 7-12 years of experience in the relevant field.

**Education Level:** Master's or Bachelor's

**Salary:** Market Competitive

**Responsibilities:**

- To assist Engineering Manager in the day to day work and oversee the preventive maintenance of all equipment.
- To assume all the responsibilities and authority of the Engineering Manager in his absence.
- To keep Engineering Manager informed of all the activities and incidence in the Engineering Department.
- Able to represent engineering department on HOD meeting during the absence of Engineering Manager.
- Able to take decisions in order to ensure successful operation.
- Understands the parts drawing and process design, as well as educate it.
- Create operation work instruction for each machine, and manage it.

Interested Candidates can send their profiles online: [Humancapital1.net](http://Humancapital1.net) or send at: **careers1.hc@gmail.com** and cc: **careers@humancapital1.net**

By mentioning the position in subject line.

**Human Capital HR Solutions** is hiring for our prestigious client in **Pharma Sector**

**Position:** Area Sales Manager - Derma Segment

**Location:** Karachi, Lahore and Islamabad

**Experience:** 3-5 years of experience in the relevant field.

**Education Level:** Master's or Bachelor's

**Salary:** Market Competitive

**Responsibilities:**

-Managing, training, and providing overall guidance to the sales team of an assigned territory.

-Setting reasonable sales targets to be achieved by the sales team.

-Implementing a sales management process to assist the sales team in identifying and prioritizing key customers and prospects.

-Monitoring the performance of the sales team and motivating members to meet or exceed sales targets.

-Collecting customer feedback and providing updates to senior management.

-Traveling to potential and existing customers within an assigned sales area to present company offerings and build brand awareness.

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**Human Capital HR Solutions** is hiring for our prestigious client in **Energy Solar Sector**

**Position:** HR Manager

**Location:** Karachi

**Experience:** 3-5 years of experience in the relevant field.

**Education Level:** Master's or Bachelor's

**Salary:** Market Competitive

**Responsibilities:**

- Consistently recruiting excellent staff.
- Maintaining a smooth onboarding process.
- Training, counseling and coaching our staff.
- Resolving conflicts through positive and professional mediation.
- Carrying out necessary administrative duties.
- Conducting performance and wage reviews.
- Developing clear policies and ensuring policy awareness.
- Creating clear and concise reports.
- Giving helpful and engaging presentations.
- Maintaining and reporting on workplace health and safety compliance.

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