

DIRECTORATE OF INDUSTRIAL LIAISON

NED University of Engineering & Technology

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'SAY NO TO CORRUPTION'

Dated: 28th Nov, 2025

WE ARE HIRING



Sales and Application Engineer

(Fire Detection, Alarms & Suppression)

Key Responsibilities:

- Engage with customers to understand their fire detection and suppression requirements.
- Provide technical assistance and product recommendations based on customer needs.
- Collaborate with customers and internal teams to design fire detection and suppression systems considering the hazard and environment.
- Prepare detailed proposals, quotations, and technical documentation to support sales efforts.
- Stay informed about market trends, competitor activities, and industry developments related to fire detection and suppression products.
- Identify new business opportunities and target markets for product expansion and growth.
- Coordinate with internal departments, including engineering, operations, and logistics, to ensure timely delivery and installation of products.
- Preparation of local purchase order as per site requirement.
- Evaluate site application/ survey report and proposal.
- Designing fire detection, alarms, and suppression systems.
- Stay updated on product developments, new technologies, and industry standards through continuous learning and self-improvement initiatives.

Qualifications and Skills:

- Should have a BE (Electrical & Electronics), minimum 2 years' relevant experience
- · Excellent communication and interpersonal skills.
- Strong command of Microsoft Office (Word, Excel, PowerPoint).
- Hands-on working experience of Odoo ERP software (preferred).

Company Offers:

- Company provides financial and technical growth and emphasizes trainings and provides exposure to all multinational and local clients and Industries.
- · Market Based salary and Lucrative benefits.





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