



## BM is Hiring!

At IBM, work is more than a job — it's a calling. To build. To design. To code. To consult. To think along with clients and sell. To make markets. To invent. To collaborate. Not just to do something better, but to attempt things you've never thought possible. To lead in this new era of technology and solve some of the world's most challenging problems. Let's put smart to work.

Are you ready to lead in this new era of technology and solve some of the world's most challenging problems?

We have a vacancy for the role of a **Customer Success Manager (Architect)**. As a Customer Success Manager (Architect) you will have the opportunity to apply and strengthen your technical skills to help our customers achieve their business outcomes with Hybrid Cloud & AI Growth Offerings. You will become the face of IBM to the customer guiding IT Executives through the changes needed to unlock the full value of Hybrid Cloud.

Join us on the journey of making our customers wildly successful with IBM and RedHat OpenShift.

A CSM is a technical expert working with customers to ensure they receive value from IBM Growth Offerings and Public Cloud through use case identification, solution architecture design, deployment, and growth!

***If you are a Cloud Architect looking to apply your technical skills in customer adoption, check out our exciting job opportunity and apply!***

Job Link: [http://bit.ly/PK\\_CSM](http://bit.ly/PK_CSM)

## Why join IBM?

- Help change the world
- Thrive in an inclusive environment
- Learn and grow your career

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