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Sales Executive

Job Description:

- Research and identifies business sales opportunities by identifying prospects and evaluating their position in the industry, generating leads and identifying targets
- Reaching out to new customers and making presentations or pitches outlining the benefits of products/services
- Understanding client's perspective and thoroughly answering any relevant question(s) in a satisfactory manner
- Maintain end to end client relationship including negotiation, contracting, billing/ invoicing & renewals

Requirements:

- 2-3 years of experience in sales preferably in financial sector
- Minimum Bachelor's degree in relative field
- Target driven
- Passionate and has desire to learn and grow
- Strong communication and interpersonal skills
- Good presentation and negotiation skills
- Should have personal conveyance

Location:

- Karachi



Please email your resume at: hr@techlogix.com

