



## Job Posting

Position: Dynamics 365 CE Functional Consultant  
 Department: Innovations  
 Reports to: D365 CE Lead Functional Consultant  
 Number of Openings: Multiple

Location: Karachi, Pakistan  
 City Residency required: Yes  
 Open Date: 1-Dec-21  
 Close Date: Until filled

### Position Summary:

To satisfy the consultancy needs of the organization.

### Qualifications and skills required:

- University degree in BS (CS)/BS (CE) from a recognized Institute.
- 2-5 years of functional experience in D365 CE.
- Dynamics 365 competencies would be plus.
- Takes more initiative without being asked. Plans efficiently while avoiding analysis paralysis. Knows how to take smart risks.
- Works more effectively in situations involving uncertainty or lack of information. Effectively handles multiple projects or tasks at the same time.
- Handles unexpected events calmly. Successfully copes with the unintended consequences.
- Works hard and does what it takes to get results and meets deadlines. Take accountability. Delivers on expected tasks without requiring follow-up.
- Good oral and written communication skills.

### Position Expertise

- Software Development Life Cycle (SDLC)
- Requirements Analysis
- Information Systems
- Strong functional knowledge of Dynamics CRM/CE, including the latest cloud-based version
- Proven business analysis and business process re-engineering experience in business solution environment/ERP.
- Implementation methodologies and approaches.
- Experience in a CE consulting role including configuration and customization.
- Experience of playing roles in all phases of sales and project lifecycle.
- Strong facilitation and presentations skills.
- Track record of leading work streams in large/complex scenarios.
- Ability to articulate business value, ROI/TCO etc.
- Experience of Microsoft technologies.



### Essential Job Functions

- Utilize approved methodology phases, activities and tasks to deliver quality work products for clearly defined projects in one of the following areas – Analysis, Design, Testing, Implementation, Support and Maintenance.
- Provide Dynamics subject matter expertise and help the business maximise the benefits of Dynamics
- Understands customer needs. Helps perform gap analysis between package functionality and customer requirements.
- Responsible for creating project specific documentation; FRD, FDD, etc.
- Responds promptly and professionally to customer requests or inquiries seeking guidance from Project or Practice Management as appropriate.
- Assists with training of users on new processes and product.
- Provides excellent service to internal and external customers. Keeps customers up to date on the progress of the service they are receiving and changes that may affect them.
- Creating test scenarios. Perform test executions along with test team in pre and post implementation.
- Prioritizes customer issues and addresses most pressing concerns
- Utilizes both formal and informal channels to facilitate the progress of work. Interprets and integrates multifaceted information from varied sources on a range of complex issues.
- Actively establishes relationships with all levels within the customer organization.
- Maintains continuous, open, consistent professional communication with customers, peers and management. Openly listens to others and checks understanding.

# Job Posting

---

- Continues to acquire and apply new knowledge and learning.
- Demonstrates proficiency in practice technology. Understands business process and relates knowledge to product functionality.
- Defines business requirements for technical solutions or alternatives. Can identify and help design customizations, workaround, or enhancements required to meet customer needs.
- Leads project teams through design workshops and pilot environments.
- Develop data conversion and testing strategies.

This job description is not intended to be all-inclusive. Employee may perform other related duties as assigned to meet the ongoing needs of the organization.

## **How to Apply:**

As a part of our "choose your workmate program", if you know someone who may be interested in this position, please submit a resume to [Faima.Noor@mazikglobal.com](mailto:Faima.Noor@mazikglobal.com).