



Job Title: **BUSINESS MANAGER – RESEARCH & NBD (INDENTING)**

Category: MANAGERIAL

Total Positions: 1

Job Location: KARACHI

Gender: MALE / FEMALE

Minimum Education: BACHELOR'S / MASTER'S

Degree Title: BS/ MS/ MBA in Chemical Engineering

Career Level: Experienced Professional

Minimum Experience: 3 years

Apply By: April 25, 2022

**Job Description:**

Key Responsibilities

Ensure to achieve the assigned volume, value, GP% targets

Close monitoring of the debtors, stocks, inventory planning as per the policy

Maintain the data of damaged, rejected, customer-returned stocks and make fortnightly reports

Preparing different reports maintaining project progress sheets on a daily basis

Preparing Import Data Analysis

Preparing Business Review Presentations of Suppliers, Products Market Review Presentations & Dossiers

Any other task assigned by the Manager

**Essential Requirements:**

Must have excellent communication and negotiation skills

Responsible, adaptable and flexible



Good planning and prioritizing skills

**Qualifications and competencies:**

BSc/ MSc in Chemical Engineering

MBA will be a plus point

Minimum 3-5 years of relevant experience

Good analytical, interpersonal and communication skills

**Note:** We will contact the shortlisted candidates on first come first served basis.

**Company Information:**

Founded in 1949, Imrooz is one of Pakistan's oldest business houses, with a diverse portfolio of businesses, ranging from trading of Industrial Raw Materials, Representation of Overseas Companies, Consumer Product Distribution to Music and Broadcast Monitoring and Media Intelligence.

Imrooz started as a small family owned business in 1949 from the Eastern part of the newly created Pakistan. More than six decades later, Imrooz is still a family owned business and has grown to encompass many diverse business areas. The owning family has its own business constitution that states its beliefs and ethics and governs the way all its businesses are conducted. The Imrooz constitution has been reviewed as a case study and used in various institutions as an example of an efficient family owned operations governing document.

Imrooz's success is due to a deep belief in the welfare of its people, work ethics and business commitment. These beliefs form the basis of everything it does.

Interested candidates can apply at [careers@imrooz.com](mailto:careers@imrooz.com), with mention position title in the subject line.