



Corporate Sales Executive

(Home & Office Furniture)

Requirements:

- Regularly achieve monthly sales targets
- Every sales person should try to assure minimum of 80% share in their respective markets.
- Identifies business opportunities by identifying prospects
- Reaching out to new customers and making presentations or pitches outlining the benefits of product/ services
- Maintains relationships with clients & understanding their requirements
- Ensuring proper servicing and after sales support to clients
- Submit a detail market visit report of the allocated industries
- Ensure the availability of stocks for sales
- Negotiate the terms of an agreement and close sales
- Represent your organization at trade exhibitions, events and demonstrations
- Any other task assigned by the management related to Sales & Marketing.

Qualification:

MBA, BBA, or any other equivalent qualification

Experience:

02 to 03 years' of relevant working experience

Salary Range: **35k to 40k plus all other benefits**

Location:

Master House, Main Shahrah-e-Faisal, Karachi

Only shortlisted candidates meeting the above criteria will be contacted.



Send your resumes at careers@khi.master.com.pk & Mention Position in subject line.

