



Manager Sales

(Home Architect)



Requirements:

Master Group is looking for a dedicated and seasoned **Manager Sales** for its **(Home Architect Segment)** who will be responsible for Strategic Planning, Sales Forecasting, an Incumbent who can come up with a Business Plan. Achievement of Sales targets in particular to **Doors & Closets**.

- Develop business plan - aligned with company's business strategy - for covering sales, revenue, and expense controls, while meeting agreed targets and promoting the organization's presence throughout designated zone
- Conduct market research to identify selling possibilities and evaluate customer needs and provide input for sales strategy formulation
- Plan and execute projects by applying product knowledge to meet specific customer needs
- Achieve assigned targets by maximizing the revenue generation from existing, as well as new clients.
- Search for tenders advertised in newspapers and on relevant platforms and meet with architects for new clients development

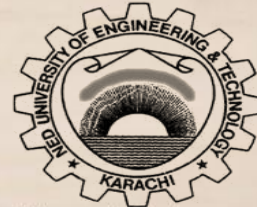
Qualification:

Bachelor's/ Master's degree in Business Administration

Experience:

Minimum 8-10 years of Home Architect based sales experience along-with clear understanding of Sales management

Location: Karachi



Only shortlisted candidates meeting the above criteria will be contacted.

Send your resumes at careers@khi.master.com.pk & Mention Position in subject line.

