



## **Sales Engineer / Executive**

**Industry:** Information Technology

**Salary:** Market Competitive

**Other Benefits:** Commissions, Bonuses, Medical, Incentives, leave encashment, paid Leaves & some other perks

**Age:** 25+

**Required Travelling:** Yes all over Pakistan.

**Department:** Sales

**No. of Vacancies:** 2

**Location:** Karachi

**Gender:** Male

**Qualification:** BE, BSCS, BBA, MBA or other relevant qualification

**Experience:** At-least 2 years of experience in sales, preferably in IT Sales at distributor or IT system integrator

**Job Timing:** 9:00 am – 5:30 pm

## **Job Description:**

- Achieving Sales targets
- Build positive working relationship with customers
- Meeting with End users along with Partners, and providing them Techno Commercial support
- Provide proposals, quotations and pricings to customers
- Answering questions and provide assistance to potential and current customers
- Follow up the leads
- Reporting to management about sales targets, revenue methods, new business development, market situation and quarterly and yearly forecast

## **Skills Required:**

- Sales & Marketing
- Relationship Building, Data Management on CRM.
- Sales, Marketing and Customer Services
- Excellent written & verbal communication skills
- Capability to understand and follow the procedures and advises of customers accordingly
- Patience and anger management skills

- Working in a professional environment with a professional attitude
- Must Be committed to the work
- Must have quality to gain the work load
- Team Player

### **Job Summary**

Job Title: Sales Engineer

Location: Karachi

Qualification: Bachelor's Degree in IT related fields or Marketing / Business Administration.

Salary: Market Competitive

We are looking for 'Sales Engineer. Our ideal candidate would be having at least 2 years of experience in IT Sales, Channel Management and/or Business Development.

Interested candidates may send their resume at '[jobs@softtechms.com](mailto:jobs@softtechms.com)' with position title mentioned in the subject line or tag in the right professional.