

26-11-2021



**ABM**<sup>®</sup>  
Data Systems (Pvt.) Ltd.

# **WE ARE HIRING**

**JOIN OUR TEAM**

## **Key skills for Sales Executives**

- ✓ Self-motivated and driven by targets
- ✓ Resilient and determined to learn and improve
- ✓ Strong communication skills including both verbal and written
- ✓ The ability to influence and negotiate with others
- ✓ Commercial awareness
- ✓ A proper understanding of I.T products like printers, projectors and scanners.

## **SALES EXECUTIVE (Junior & Senior)**

### **Your job would include the following responsibilities:**

- Aligning and attending meetings virtually or physically with current and potential clients
- Properly demonstrating and presenting our products to potential customer
- Maintaining relationships with clients by providing support, information, and guidance where needed
- establishing new business by identifying and selling prospects
- attending trade exhibitions, conferences and meetings
- working towards monthly/ quarterly targets.



### **Education and Experience Requirements:**

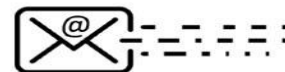
- Bachelor's or master's degree with a concentration in marketing, sales, or business administration preferred
- Candidates with at least two (2) years of experience in related fields would be considered for senior sales positions
- Fresh graduates can also apply as junior sales executive.

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