



Sr, Sales Executive

Company Name: Softech Microsystems

Industry: Information Technology

Salary: 50k- 100k (senior role), 35k-50k (mid-level role) plus commissions

Other Benefits: Commissions, Bonuses, Incentives, leave encashment, paid Leaves & some other perks

Age: 25+

Department: Sales

No. of Vacancies: 2

Location: Karachi

Gender: Male / Female

Qualification: BBA / BE or other relevant degree

Experience: At-least 2 years of sales experience

Job Timing: 9:00 am – 6:00 pm

How to Apply: Send your CV at **jobs@softechms.com** with the position title mentioned in the subject line.

Job Description:

- Achieve new sales targets
- Build positive working relationship with prospect customers
- Conduct Enduser Webinars
- Provide proposals, quotations and pricings to prospect customers
- Ensure that prospect customers are up-to-date with product information
- Introduce new products and its features to prospect customers
- Answering questions and provides assistance to potential and current customers
- Follow up the leads

Skills Required:

- Strong knowledge of IT Products
- Relationship Building
- Sales, Marketing and Customer Services
- Excellent written & verbal communication skills
- Capability to understand and follow the procedures and advises of customers accordingly
- Patience and anger management skills
- Working in a professional environment with a professional attitude
- Must Be committed to the work
- Must have quality to gain the work load
- Team Player

