

NKR Engineering Pvt. Ltd.

Plot # WH-13-A8, Korangi Creek Industrial Park, Korangi, Karachi

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Application Engineer

Job Description:

NKR Engineering (Pvt) Ltd. is one of the leading manufacturers and suppliers of mechanical equipment in Pakistan. We have been providing quality goods with cost-effective and tailored solutions to our customers. NKR is an employee and customer-oriented company. Our main motive is to satisfy our customers. We focus on helping customers find the right solutions for their needs and provide ongoing support.

In direct collaboration with sales, this position is responsible for the proper quoting of our products, ensuring that proposals and bids are completed accurately and on time. A major component of this position involves ensuring and implementing best business practices for designing engineering solutions and following up with clients to ensure maximum customer satisfaction.

Duties and Responsibilities:

- Prepare equipment & system proposals as required by the Sales department
- Co-ordinating with customers to design and propose concepts for the customer which align with market trends and promote development of standard product lines
- Prepare accurate cost estimations for proposals
- Administering engineering activities of projects right from conceptualization to implementation
- Ability to analyze customer needs and make recommendations to the engineering team accordingly in a timely & professional manner
- Co-ordinate with all departments, the sales person and the customer, to ensure quality and timely production of quotations
- As necessary, represent the company with the sales agents and customers, to close orders, answer technical questions, and provide the appropriate packaging solution
- Provide input into and maintain databases (customer/market/competitor intelligence)
- Provide recommendations to optimize and innovate products based on industry needs and client feedback

Qualification:

- Preferred 1-2 years of experience in quoting of engineering of highly engineered capital equipment

- Bachelor's or Master's degree in Mechanical or Chemical Engineering with solid understanding of designing engineering solutions (Industry specific experience would be an asset)
- Must have a valid driver's license and willing to travel for work e.g., to client's site
- Possessing knowledge of software and technical skills specific to job
- Demonstrating project management abilities
- Developing strong quantitative skills
- Collaborating across interdisciplinary teams
- Ability to prioritize demands in a fast-paced work environment
- Willingness to learn and adapt to environment and foreign workplaces
- Strong leadership skills including building strong relationships
- Strong communication skills (verbal and written; strong listening skills)
- Strong judgement, analysis, and problem-solving skills, with the ability to make decisions
- Good level of computer skills (Microsoft Office, AutoCAD)