



DIRECTORATE OF INDUSTRIAL LIAISON

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'SAY NO TO CORRUPTION'

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Hitachi Energy is a global technology leader in electrification, powering a sustainable energy future through innovative power grid technologies with digital at the core. Over three billion people depend on our technologies to power their daily lives.

Opportunity:

At Hitachi Energy, we are driven by a clear purpose: advancing a sustainable energy future for all. We are seeking a Senior Sales and Marketing Engineer to join our Service team in Karachi, Pakistan. In this role, the individual will be responsible for developing and executing service sales strategies across assigned market segments and countries within the region. The position involves promoting the full range of High Voltage Services, Transformer Services, and Substation Electrical Services to maximize customer value and drive business growth.

Service is key to success, and as a member of our globally operating Service Team, the selected professional will value independent, diversified, and solution-oriented work.

Background

- Bachelor's degree in electrical engineering, Energy Engineering, or a related technical discipline.
- 1-3 years of experience in technical or service sales, application engineering, field service, tendering, pricing, or market analysis within the industrial or energy sectors; experience in service-based offerings is an advantage.
- Experience working within the energy sector, with a solid understanding of industry dynamics.
- Strong commercial acumen combined with technical knowledge and negotiation capability.
- Ability to work independently with a strategic, results-oriented approach.
- Excellent communication and interpersonal skills, with the ability to collaborate effectively across cross-functional teams.

Apply at :

<https://www.hitachienergy.com/me/en/careers/open-jobs/details/JID3-195273>



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